

## Orthopedic Braces

# SLEEQ® Spinal Therapy System



SLEEQ® Spinal Bracing System manufactured by Quinn Medical is the world's most advanced spinal compression LSO (Lumbar Sacral Orthosis) brace on the market that truly enables a universal fit for a vast majority of patients in a single model. With one model, it dramatically reduces the hassle and cost of unwanted inventory, while its elegant, easy-to-use, and patient-friendly design offers best-in-class comfort and support for the lumbo-sacral region of the spine. Also available, the new SLEEQ® Flex, a flexible sagittal (anterior-posterior) control TLSO (Thoracic Lumbar Sacral Orthosis) brace. Both are non-pharmaceutical solutions for the relief of low back pain. PDAC approved for Medicare reimbursement.

SLEEQ's state-of-the-art tightening system makes it easy to achieve optimal compression for the most effective pain relief on the majority of patient profiles. Advanced eco-friendly materials promote air flow and breathability to keep patients cool and dry. The low-profile support system automatically conforms (cold molds) to a patient's anatomy for a custom fit, providing optimum comfort and support for pain management and promotes patient compliance.



Universal Fit • Elegant Design • Unparalleled Value

**Proven Pain Relief** › Lumbar braces significantly improve patient's functional status, pain level while reducing pharmacologic consumption

**Universal Fit** › You will always have the right size on hand even if your patients lose or gain weight, which also means you will dramatically reduce inventory costs (26" - 62"+ Waist).

**Easy-To-Use** › SLEEQ® is so simple to adjust and provides effortless comfort, control and support.

**Metal-Free** › Metal-free construction means it's medical imaging friendly.

**Custom Fit** › SLEEQ's AeroFlex™ support panels are designed with high density polyethylene that "cold-molds" to each patient's individual anatomy for a custom fit.

**Breathable** › SLEEQ's AeroFlex™ support panels promote airflow complementing SLEEQ's Q-Lex™ OrthoSport material to keep patients cool and clean.

**Eco-Friendly** › Repreve® certified recycled fibers in every SLEEQ® LSO and SLEEQ® TLSO brace.

**Lightweight and Low-Profile** › SLEEQ's elegant design is up to 50% lighter and thinner than most other leading compression braces on the market and provides for superior comfort and compliance. Can be worn discreetly under clothing, while ambulatory, seated or supine.

**Made in the USA** › Unlike other leading compression LSO braces, SLEEQ® is designed and manufactured right here in the United States!

(((SLEEQ)))  
spinal • therapy • system



**To Order:**  
(800) 3-ROSCOE  
fax: (440) 572-4261  
roscoemedical.com

## How Does the SLEEQ® Mechanical Compression LSO Work?

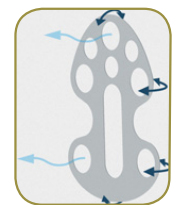
By pulling the ergonomically friendly pull tabs, the bearing assisted tightening mechanism compresses the lower back and abdominal areas while the AeroFlex™ support panels “cold mold” to form fit to the patient.

### Benefits:

- Hydrostatic compression is easily achieved by the patient.
- No sharp edges - hands rejoice as they effortlessly engage low-profile, ergonomically friendly pull tabs
- Conforming support panel material promote airflow and ventilation to keep patients cool and clean
- Conforming support panels function to splint the anatomy adding mechanical stabilization as well as providing an important kinesthetic reminder for a patient to limit potentially injurious gross motion.
- Flexible and comfortable.
- Metal-free construction means it's medical imaging friendly



Low Profile Design for discreet wear under clothing.



SLEEQ's AeroFlex™ support panels promote airflow.

## Universal Fit

### Infinite Sizing with One Brace

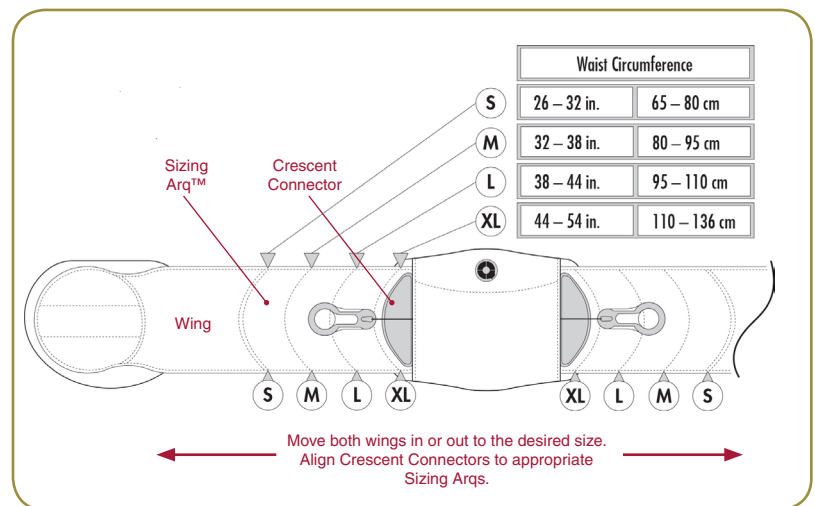
Each SLEEQ® model adjusts to fit the vast majority of patients. Measurement is closely related to waist circumference. Four **Sizing Arqs™** (S, M, L, XL) provide landmarks for waist circumference and proper alignment. These act only as guides as there is infinite adjustability and customization options within the **Sizing Arq™** range.

### Benefits:

- You will always have the right size on hand even if your patients lose or gain weight
- Nearly infinite girth adjustment & alignment is a breeze
- Fits a waist range of 26"– 54" waist with one model
- **SLEEQ® EXT extension panel** lengthens any SLEEQ® Spinal System brace to accommodate a waist circumference range of 54" - 62"
- No tools required and no cutting
- You will dramatically reduce inventory costs (only need one size on hand as opposed to inventorying several sizes to fit your patient base)

### Contraindications:

- Pregnancy
- Pulmonary compromise or associated disease that may be altered by increased abdominal pressure, including diaphragmatic hernias or deep vein thrombosis.



### SLEEQ® Extension Panel



# SLEEQ® Spinal Therapy System Product Line:

## SLEEQ® AP



Item #: BBL0627

PDAC  
APPROVED

**SLEEQ® AP** is a low-profile sagittal (anterior-posterior) control compression brace:

- Ideal for a smaller framed patient and low lumbar issues
- Built with semi-rigid panels that function to splint the anatomy adding mechanical stabilization as well as providing an important kinesthetic reminder for a patient to limit potentially injurious gross motion.
- Covers L1-L5 of the spine (Lumbar Vertebrae)
- Sizes up to 26" - 54" (SLEEQ® EXT extension panel lengthens brace to accommodate a waist circumference range of 54" - 62")
- PDAC approved for Off-the-Shelf (OTS) under L0642 and Custom Fitted under L0627

## SLEEQ® AP+



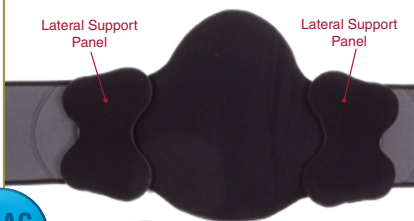
Item #: BBL0631

PDAC  
APPROVED

**SLEEQ® AP+** is an enhanced-profile sagittal (anterior-posterior) control compression brace:

- Ideal for taller profile patient (5 ft - 6 ft) and for low thoracic/lumbar issues
- Built with semi-rigid panels that function to splint the anatomy adding mechanical stabilization as well as providing an important kinesthetic reminder for a patient to limit potentially injurious gross motion.
- 14" back panel extends higher
- Covers T9-S1 of the spine (half of the Thoracic Vertebrae, all of Lumbar Vertebrae and Sacrum)
- Sizes up to 26" - 54" (SLEEQ® EXT extension panel lengthens brace to accommodate a waist circumference range of 54" - 62")
- PDAC approved for Off-the-Shelf (OTS) under L0648 and Custom Fitted under L0631

## SLEEQ® APL



Item #: BBL0637

PDAC  
APPROVED

**SLEEQ® APL** is **SLEEQ® AP+** with the addition of two rigid side panels that increase lateral support for patients requiring additional stabilization as part of their treatment.

- Ideal for taller profile patient (5 ft - 6 ft) and for low thoracic/lumbar issues
- 14" back panel extends higher
- Includes two rigid lateral support panels that function to splint the anatomy adding mechanical stabilization as well as providing an important kinesthetic reminder for a patient to limit potentially injurious gross motion.
- Covers T9-S1 of the spine (half of the Thoracic Vertebrae, all of Lumbar Vertebrae and Sacrum)
- Sizes up to 26" - 54" (SLEEQ® EXT extension panel lengthens brace to accommodate a waist circumference range of 54" - 62")
- PDAC approved for Off-the-Shelf (OTS) under L0650 and Custom Fitted under L0637

## SLEEQ® FLEX



Item #: BBTLSO

PDAC  
APPROVED

**SLEEQ® FLEX** offers all the benefits of LSO products in a TLSO design that maximizes patient comfort, control and compliance.

- Ideal for taller profile patient (5 ft - 6 ft) and for low thoracic/lumbar issues
- 18.5" back panel
- Telescoping posterior thoracic extension makes donning and doffing a cinch with well padded and breathable shoulder control straps that remind patients to extend their thoracic spine by using their own muscles.
- Lightweight and low profile
- Covers T3-S1 of the spine (Scapular Spine T3 through Sacrococcygeal Junction)
- Sizes up to 26" - 54" (SLEEQ® EXT extension panel lengthens brace to accommodate a waist circumference range of 54" - 62")
- PDAC approved under L0456

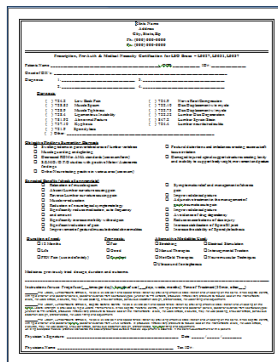


SLEEQ® EXT extension panel lengthens any SLEEQ® Spinal System brace to accommodate a waist circumference range of 54" - 62".

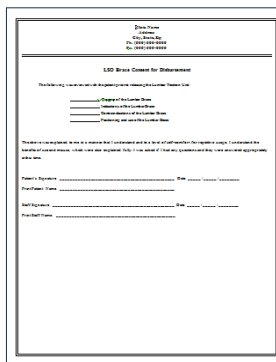
## Marketing Tool-Kit:

Roscoe Medical offers a number of tools to assist you in building your referral base:

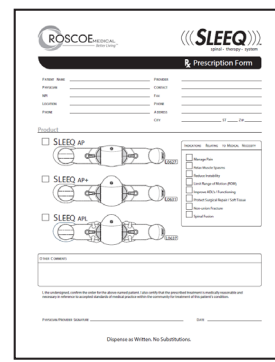
- Customizable “**Letter of Medical Necessity**” for the physician to complete.
- Roscoe “**Prescription Sheet**”
- Customizable “**Delivery Acceptance**” Letter
- **Point-of-Purchase Mannequin Display** that holds 25 patient brochures
- **25 Patient Brochures** with an area on the back which allows for you to label with your personal HME/Provider information (standard Avery 5160 Address Label)



**Letter of Medical Necessity**



**Delivery Acceptance**



**Prescription Sheet**

### SLEEQ-KIT:



**Mannequin Display**



**Patient Brochure**



**BACK of Brochure**  
Add your own label with your HME/Provider Information (Avery Address Label 5160)

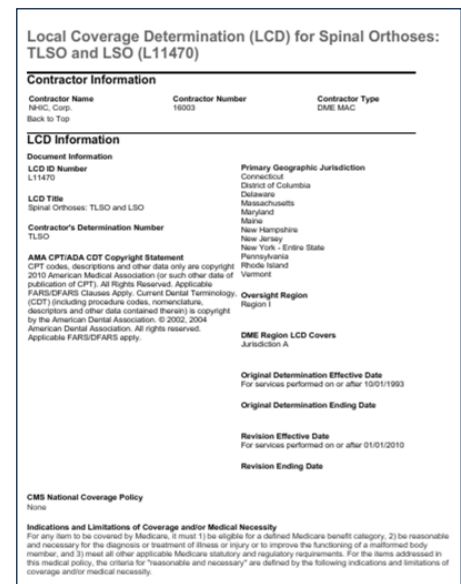
Item #	Description	Dimensions	Weight	Qty
BBL0627	SLEEQ® AP (All-in-one LSO back brace)	14" x 12" x 4"	3 lb	each
BBL0631	SLEEQ® AP+ (All-in-one enhanced profile LSO back brace)	14" x 12" x 4"	3 lb	each
BBL0637	SLEEQ® APL (All-in-one enhanced profile LSO back brace with Lateral Supports)	14" x 12" x 4"	3 lb	each
BBTLSO	SLEEQ® FLEX (All-in-one enhanced profile TLSO back brace)	20" x 14" x 6"	4 lb	each
BBLSOEXT	SLEEQ® Extension Panel (to accommodate a waist circumference range of 54" - 62")	11" x 7" small mailer	1 lb	each
SLEEQ-KIT	SLEEQ® Marketing Tool-Kit (Mannequin Display + 25 Patient Brochures)	n/a	n/a	each

# Coding and Reimbursement

SLEEQ® is PDAC approved & reimbursed by Medicare and all private & worker's comp insurances. Medicare (in LCD) reasons that justify prescribing back braces are as follows:

- To reduce pain by restricting mobility of the trunk (T1-S1)
- To facilitate healing following an injury to the spine or related soft tissues
- To facilitate healing following a surgical procedure on the spine or related soft tissue
- To otherwise support weak spinal muscles and/or a deformed spine

PDAC Code	Medicare Floor	Medicare Ceiling
L0457 (OTS)	\$346.36	\$461.82
L0642 (OTS)	\$378.34	\$416.18
L0648 (OTS)	\$944.87	\$ 1039.33
L0650 (OTS)	\$988.78	\$1290.74
L0627 (Custom Fitted)	\$346.36	\$461.82
L0631 (Custom Fitted)	\$865.02	\$1,153.37
L0637 (Custom Fitted)	\$988.78	\$1,318.37
L0456 (Custom Fitted)	\$837.85	\$1,117.14



## Off-the-Shelf vs. Custom Fitted:

Off-the Shelf (OTS) codes were established for competitive bidding purposes when such products are furnished to a patient and only require minimal self-adjustment.<sup>2</sup> Custom Fitted codes require that the item has been **trimmed, bent, molded, assembled, or otherwise customized to fit a patient by an individual with expertise.**<sup>1</sup> The difference between furnishing an item OTS or Custom Fitted are provided for under CMS regulations at 42 CFR 414.402 that define the term “minimal self-adjustment” to mean an adjustment that the beneficiary, caretaker for the beneficiary, or supplier of the device can perform and that does not require the services of a certified orthotist (that is, an individual who is certified by the American Board for Certification in Orthotics and Prosthetics, Inc., or by the Board for Orthotist/Prosthetist Certification) or an individual who has specialized training.<sup>2</sup>

Products like SLEEQ® that require customization are eligible to be billed under the “Custom Fitted” code when fitted by an individual with expertise or specialized training. PDAC stated that products like SLEEQ® are also eligible to be billed under the new corresponding OTS codes when they are furnished with minimal self-adjustment. A PDAC verification letter for the new OTS code is not required for products like SLEEQ® that are already verified under the corresponding Custom Fitted codes. PDAC stated that the CMS published Crosswalk is sufficient for these purposes.<sup>3</sup> Codes affecting SLEEQ® are shown above.

## Quinn Medical Product Training and Fitting Certification

Quinn Medical offers a curriculum created by an ABC certified orthotist to ensure you receive specialized training in the proper measurement, customization, application, and patient education when furnishing the SLEEQ® Spinal Therapy System.



Billing information and Citations provided by Quinn Medical:

<sup>1</sup> Medicare Pricing, Data Analysis and Coding (PDAC), Noridian Healthcare Solutions. <http://www.dmpdac.com>

<sup>2</sup> Department of Health and Human Services, Centers for Medicare & Medicaid Services. Medicare Learning Network® (MLN) Matters Number: MM8531. December 13, 2013. Effective: January 1, 2014.

<sup>3</sup> Quinn Medical phone conversation with PDAC representative (Casey) on February 19, 2014 at 11:21 AM PST. PDAC Contact Center: 877.735.1326

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